

# Arjun Rawal

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## EDUCATION

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**Providence Day High School**, Charlotte, NC, 2022-2024

Cumulative GPA: 4.5/4.5

Relevant Coursework: AP Computer Science Applications; Business Problem Solving

**North Carolina School of Science and Mathematics** Durham, NC, 2024-2026

Cumulative GPA: Ongoing

Relevant Coursework: Research in Computational Science, Scientific Analysis and Machine Learning, Scientific Programming, Starting a Non-Profit, Business and Entrepreneurship Journal

## EXPERIENCE

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**Future Problem Solving International**, *Evaluator and Coach*, NC, Aug. 2023- Present

- Evaluated team booklets at affiliate and international levels, providing detailed feedback on problem-solving strategies and creative thinking.
- Coached one elementary and one middle school team in North Carolina, fostering critical thinking, teamwork, and innovative problem-solving skills.

**CodeNinjas**, *Marketing Manager and Lead Instructor*, Charlotte, NC, Dec. 2022- Aug. 2024

- Supervised a team of 10+ coding instructors to maintain customer satisfaction.
- Administered monthly performance reviews and conducted first-round interviews for incoming applicants.
- Managed all social media platforms and ran paid campaigns on Meta and Google AdSense; generated and called over 200 leads

**TutorLion LLC**, *Owner and Founder*, Dec. 2021 - Present

- Founded a [national tutoring business](#) with four state chapters and 1 local tutoring center
- Hired 100+ part-time employees as tutors and managed a 15-person team for business development
- Developed LMS software with a mobile app used by over 300 parents and students
- Implemented after-school programs in 9 local schools

## PUBLICATIONS

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Rawal, A. (2025). [Dynamics of Competition in the EdTech Market: Insights from Adoption and Quality Progression Models](#). *International Journal of Humanities, Social Sciences, and Management*, 5(1), 186-194.

## SKILLS & INTERESTS

**Skills:** Programming (Java, Javascript, Python, React.js), Scientific Programming (Matlab, R, NetLogo), Research and Data Entry, Business Development, Pedagogy

**Interests:** Educational Technology, Behavioral Economics, Social Entrepreneurship, Tennis